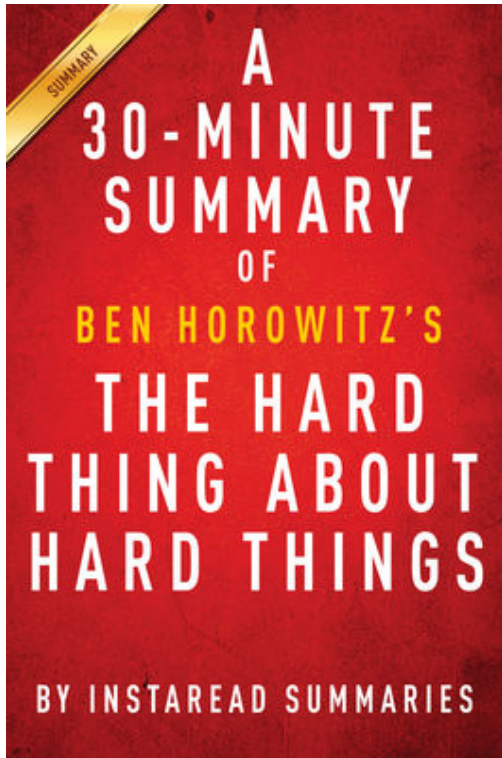


Scaricare The Hard Thing About Hard Things by Ben Horowitz - A 30-minute Summary & Analysis PDF/ePUB/Mobi InstaRead Summaries [Gratuito]



With InstaRead Summaries, you can get the essence of a book in 30 minutes or less. We read every chapter and summarize it in one or two paragraphs so you can get the information contained in the book at a faster rate.

This is an InstaRead Summary of The Hard Thing About Hard Things: Building a Business When There Are No Easy Answers by Ben Horowitz.

Below is a preview of the earlier sections of the summary:

Introduction

Ben explains that every time he reads a self-help or management book, he thinks about the fact that it didn't really address the hard things like laying people off or having good people start demanding unreasonable things. The problem with self-help books is that they try to provide a recipe for dealing with difficult, dynamic situations. Challenging situations can not be solved with a formula.

Instead of using a formula in this book, the author presents his story as he progressed from an entrepreneur to CEO to venture capitalist. He shares some of the lessons he has learned along the way. He explains that although circumstances may differ, patterns and lessons resonate with each experience. For the last several years, he has shared lessons learned on his popular blog. Many people have emailed him to ask about the stories behind the lessons. Ben shares that he has been inspired along the way by many family members, friends, and advisers who have helped him. Hip-hop/rap music has also inspired him because these artists aspire to be both great and successful. He also admires that rappers see themselves as entrepreneurs.

1: From Communist to Venture Capitalist

Ben's grandparents were card-carrying Communists. His dad grew up indoctrinated in the Communist philosophy. Ben's family moved to Berkeley, California, in 1968. His dad then became the editor of the famous New Left magazine, Ramparts. When Ben was five, his family moved to Bonita Avenue, a middle-class Berkeley neighborhood. One day, a friend of Ben's older brother, Roger, pointed to an African American kid down the block who happened to be riding in a red wagon. Roger dared Ben to go tell the kid to give him his wagon, and if he refused, to spit in his face and call him a racial epithet. Roger wasn't a racist and did not come from a bad family. Ben later found out that he had schizophrenia. He had wanted to see a fight. Ben was afraid of Roger, and his demand put him in a very tough situation. He thought Roger would beat him up if he didn't do what he told him to do. He was also afraid to ask for the wagon. He walked toward the boy and when he

got near enough, he said, "Can I ride in your wagon?" The boy, Joel Clark Jr., said, "Sure." Ben turned to look at Roger and saw that he was gone. Ben went on to play with Joel all day, and they have been best friends ever since. That experience taught Ben that being scared didn't mean he was gutless. He learned that what he did mattered and determined whether he would be a hero or a coward. If he had completely followed Roger's order, he would have never met his best friend. He also learned not to judge things by appearance alone. If a...

Título : The Hard Thing About Hard Things by Ben Horowitz - A 30-minute Summary & Analysis

Autor : InstaRead Summaries

Categoria : Piccole imprese e imprenditoria

Pubblicato : 24/03/2014

Editore : InstaRead Summaries

Pagine : 30

Lingua : Inglese

Size : 1.59MB

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Celui qui lit ce livre lit aussi:

[PDF] Un incontro inaspettato



<http://media.beebok.info/it-1446815421/un-incontro-inaspettato.html>

Wes Silver non stava cercando l'amore, ma quando July Mayson è entrata nella sua vita tutto è cambiato. Quella biondina tutto pepe che non si fa mettere i piedi in testa ha sconvolto la sua esistenza e adesso Wes è determinato a proteggerla, anche se significasse provare a...

[PDF] Non mi avete fatto niente



<http://media.beebok.info/it-1448980221/non-mi-avete-fatto-niente.html>

In un'aula bunker del tribunale di Milano c'è un magistrato che attacca, un giudice con in mano una penna che ha il potere di decidere: sbarre o libertà. Poi c'è Fabrizio Corona che sorride e urla: "I miei soldi me li sono guadagnati in modo onesto. Vergogna. Non torno in..."

[PDF] Ho sposato un maschilista



<http://media.beebok.info/it-1444492572/ho-sposato-un-maschilista.html>

La commedia romantica più divertente dell'anno Dopo essersi vista negare ingiustamente la meritata promozione, la giornalista Emma Fontana decide di fondare una rivista per donne, «Revolution». Ma proprio quando sta per essere eletta femminista dell'anno, Emma...

[PDF] La ragazza nell'acqua



<http://media.beebok.info/it-1442732300/la-ragazza-nell-acqua.html>

Autore del bestseller La donna di ghiaccio Oltre 2 milioni di copie vendute Il detective Erika Foster ha appena ricevuto una soffiata che le indica il luogo in cui è nascosta la prova per sventare un grosso traffico di droga. Seppure sospettosa, ordina la perquisizione di una cava in disuso...

[PDF] King



<http://media.beebok.info/it-1449197092/king.html>

Assist. Tiro. Goal. Palla al centro. La vita di Alexander King è tutta qui, perlomeno adesso. Il suo mondo è andato in frantumi da poco tempo e, nonostante il successo, vive ogni giorno con un unico obiettivo: essere un bravo papà e giocare al meglio delle proprie...

[PDF] Rien ne va plus



<http://media.beebok.info/it-1446255547/rien-ne-va-plus.html>

Un nuovo capitolo del grande Romanzo di Rocco Schiavone, un uomo duro, ruvido, cinico ma con una umanità insospettabile, «l'amico di cui non si può più fare a meno» Bruno Ventavoli (TuttoLibri).

[PDF] Unpopular



<http://media.beebok.info/it-1446545398/unpopular.html>

Zoe ha diciassette anni, una smodata passione per la lettura e una spiccata tendenza a incasellare le persone in categorie. Per lei esistono i nerd, le cheerleader senza cervello e gli odiosi giocatori di football che considera "scimmioni con un ego smisurato". Quando però si...

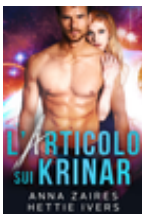
[PDF] Una Cenerentola a Manhattan



<http://media.beebok.info/it-1437331118/una-cenerentola-a-manhattan.html>

Romantico Divertente Esilarante Autrice del bestseller Matrimonio di convenienza "Un paio di scarpe possono cambiarti la vita" è una frase che non ha mai convinto Riley, e i colpi di fulmine per lei sono sempre stati e rimangono un fenomeno atmosferico. Orfana...

[PDF] L'Articolo sui Krinar



<http://media.beebok.info/it-1448899546/l-articolo-sui-krinar.html>

Ciò che succede in un sex club alieno rimane in un sex club alieno, giusto? Beh... non se scrivi un articolo su quel luogo. E certamente no, se ometti il fatto che le esperienze raccontate nell'articolo sono le tue. O se il Krinar con cui sei stata è il proprietario del...

[PDF] Un cattivo ragazzo come te



<http://media.beebok.info/it-1441364873/un-cattivo-ragazzo-come-te.html>

«Vorrei leggerlo ancora e ancora.» Penelope Douglas Autrice della serie bestseller LOVE Tornare a casa è molto doloroso per Lane. Il suo adorato zio Harry, infatti, è morto improvvisamente. E fare i conti con la sua scomparsa significa accettare...
